



Local Snapshot – *Greene County*

Sales: Sales activity continues to accelerate in Greene County. There were 112 sales during the 2nd quarter, which is 22% higher than a year ago, an increase of 20 sales. Greene County has had some of the fastest sales growth in the CAAR footprint over the past 4 quarters.

Median Sales Price: At \$260,570, the median sales price in Greene County in the 2nd quarter rose a modest 1% from a year ago, a gain of about \$1,500. Home prices have been trending up in the County for 4 straight quarters.

Sold Volume: More sales and increasing sales prices continue to push up the total sold dollar volume in Greene County. There was approximately \$30 million in sold volume in the 2nd quarter in the County, about \$4.7 million more than a year ago, a 19% gain, and the fastest percentage growth in the CAAR footprint this quarter.

Days on Market: Homes continue to sell faster in Greene County, on average. The average days on market in the 2nd quarter was 49 days, which is more than two weeks faster (15 days) than the 2nd quarter of last year. The last time this metric increased was the 2nd quarter of 2016.

Inventory: The supply of active listings in Greene County continues to trend up. There were 128 active listings in the County at the end of the 2nd quarter, up 22% from the 2nd quarter last year, an increase of 23 listings.