

# SOLD By Those Savages



Responded On	10/20/15
Number of Emails Sent	1/3
Days Between Requests	3
Question Template	Showing Agent

**1. Did your buyers like the property?**

Very interested

Yes

Somewhat

No

Other

**2. Is this home priced accurately?**

Yes - priced just right

Price is a little high

Priced above market value

Good value for the price

It's a steal!

**3. Are they considering making an offer?**

Yes

The buyer is considering it among others.

The buyer isn't ready to make a decision yet.

No, this wasn't right for the buyer.

Other

**4. If NOT making an offer, what are the reasons?**

Bought another house

Didn't like it

Other

**5. Compared to other houses in the subdivision, please rate the exterior of this home.**

Better than most

About the same

Worse than most

**6. How did the property show?**

Good

Average

Poor

Other

**7. How much work does your buyer feel the property would need?**

Major work

Just a little

None

**8. Is there anything we could change to help this development show better?**

No Response

**9. Additional Comments**

Reduce the price to under \$500,000. This client had the same reaction my other client did. They can buy a newer home for the same price

Feedback after a showing is one of the most important pieces of information a seller can get. It's also one of those things that seller's say they never seem to get from their Realtor. The Savage Team uses a sophisticated system of tracking showings and feedback so that this never happens to our clients.

Here's how it works:

1. Your house is shown by a Realtor. When the lockbox is opened OR they update their electronic key, the lockbox sends us an email indicating that they have been opened the lockbox.
2. Showing Suite AUTOMATICALLY sends the Realtor an email questionnaire for their feedback. If they do not answer, they will be emailed 2 additional times within a week for their request.
3. When they answer the email questionnaire and send it back, a copy is sent to you and to us automatically.
4. You will have your own username and password to your private account where you can login anytime to review all of the showings and all of the feedback at any given time.